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Top 100 suppliers 2023 summary

Treasury and Exchequer

R.160/2025

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1) Introduction

This report is produced in response to the decision: MD-TR-2023-591.

P.56/2020 - Putting Jersey businesses first (as amended), required the Minister to 'present an Annual Procurement Report to the States Assembly detailing expenditure by the States of Jersey on the top 100 suppliers by value across goods and services, identifying those with an on-island presence, from off-Island supplier. The following report provides the 2023 Financial Year expenditure with the Top100 Government of Jersey Suppliers. Comparison is drawn between this Financial Year and the prior financial year (noting change to reporting approach between 2022 and 2023 as outlined below).

2) Scope and Definitions of the report

The FY 2023 report includes expenditure across the Top100 Suppliers engaged by the Government of Jersey. The report covers expenditure with third party suppliers, and the reporting approach has been aligned with the Annual Accounts, to ensure the position presented is on the same reporting basis. The expenditure excludes Grant payments which are reported separately within the Governments Annual Accounts. Two further exclusions from this data set include defence expenditure and Government Offices outside of Jersey.

The expenditure basis is founded upon Departmental P&L transactions accounted for within the financial year (as per the Government of Jersey Annual Accounts) and cover Operating Expenditure across Procured/Non-Procured and Non-States Staff categories. Grants and Subsidy transactions are excluded.

3) Executive Summary

The table below shows the expenditure for the top 100 suppliers in 2023. This amounts to £257,503,527 in comparison to 2022's spend of £ 218,664,923.

4) Notes

Implementation of new financial management systems within the Government of Jersey from FY 2023 has enabled improved reporting capability and alignment of the basis of spend with the Governments Annual Accounts (i.e. spend based on General Ledger transactions across Departmental Profit & Loss accounts that have been receipted within the Financial Year). Furthermore, it has been possible to mature the approach to filtering the transaction data in line with the Chart of Accounts, providing greater clarity of Inclusions and Exclusions utilised to inform this reporting scope. In this regard, care should be taken when drawing comparison with prior Financial Years (prior to FY 2023); due to the change to the reporting approach and movement to the new financial management systems which have improved our ability to interrogate and mature our financial reporting. There are examples of miscoding within the data (e.g. some grant payments have been incorrectly recorded as procurement expenditure in the General Ledger (GL)). Continuous improvement initiatives to leverage the new IT systems to correct miscoding year on year are ongoing.

Whilst the Governments year end accounts may have been corrected via the process of journaling expenditure to correct GL mis postings, supplier transactions will be posted to the original General Ledger code and remain there. Government is continuing to improve Requisition/Purchase Order coding, focusing on a right first-time approach with improved checks and governance being put in place via the new IT System workflows.

5) Report

A summary comparison is provided between FY 2022 and FY 2023 reports. As noted above, there has been a change to the reporting approach to align with the Annual Accounts reporting approach and leveraging of improved reporting capabilities resulting from the implementation of new financial management systems within the Government of Jersey. The top supplier in FY 2023 (Deloitte LLP) was the implementation partner for the new systems introduced across government. On-island spend as a percentage of total spend with the top 100 suppliers reduced between 2022 and 2023. This is likely to have been partially influenced by the change in reporting approach. However, other key drivers include off-island suppliers utilised across capital programmes (e.g. implementation and programme partners for the new Government IT Systems), consultants supporting the development of plans for the New Health Care Facilities, increased insurance related costs and costs associated with emergency response in FY 2023. Increased spend with UK based healthcare providers and recruitment agencies can also be observed.

Table 1: Top 100 Suppliers by Expenditure

Position	Supplier name	Country	Total Spend
1	Deloitte LLP	GB	£15,681,303
2	Rok Construct (2017) Ltd	JE	£14,357,404
3	Family Nursing & Home Care	JE	£10,707,639
4	Holt Doctors	GB	£10,647,099
5	Insurance Corporation of the CI Ltd	GG	£10,014,462
6	CT Plus Jersey Limited T/A Liberty Bus	JE	£7,346,435
7	Marsh Limited	GB	£6,658,765
8	Bytes Software Services	GB	£6,658,327
9	Jersey Electricity	JE	£6,539,720
10	University Hospital Southampton NHS	GB	£5,150,453
11	JT Group	JE	£5,123,070
12	Peter Green Builders (2018) Limited	JE	£4,760,240
13	Pallot Tarmac (2002) Ltd	JE	£4,655,253
14	Global Crisis Response Limited	GB	£3,704,841
15	Jersey Hospice Care	JE	£3,432,228
16	Marbral Advisory Limited	JE	£3,258,825
17	MSI Recruitment Limited	GB	£3,234,068
18	Visit Jersey Limited	JE	£3,200,000
19	Oxford University Hospitals NHS FT	GB	£3,144,503
20	LLewelyn Davies Weeks Limited	GB	£3,144,062

21	Jersey Finance Ltd	JE	£3,117,040
22	1st Recruitment Limited	JE	£3,099,590
23	Prosperity Group Limited	JE	£3,094,218
24	A C Mauger & Son (Sunwin) Ltd	JE	£2,966,058
25	Tutela (Jersey) Limited	JE	£2,875,866
26	Logicalis Channel Islands Ltd	JE	£2,599,369
27	TXM Healthcare	GB	£2,479,161
28	Brenwal Ltd	JE	£2,349,093
29	Petroleum Distributors (Jersey) Ltd	JE	£2,344,894
30	Andium Homes Ltd RENT PAYMENT ONLY	JE	£2,332,616
31	Parish of St Helier	JE	£2,256,325
32	JB Fabrication Wrexham LTD	GB	£2,217,538
33	Autism Jersey	JE	£2,215,415
34	Ports of Jersey (Services) Limited	JE	£2,149,856
35	Globe Locums	GB	£2,104,661
36	Geomarine Ltd	JE	£2,058,084
37	BDO Greenlight Ltd	JE	£2,003,155
38	Draeger Medical UK Ltd	GB	£1,923,580
39	Gama Aviation (UK) Ltd	GB	£1,909,661
40	IMS MAXIMS	GB	£1,866,367
41	Les Amis	JE	£1,822,786
42	Ove Arup & Partners Limited	GB	£1,787,387
43	Maclean Consultancy Ltd	GB	£1,769,456
44	Digital Jersey Limited	JE	£1,760,453
45	Amalgamated Facilities Management	JE	£1,752,537
46	SystemLabs	JE	£1,744,370
47	Switchshop Limited	GB	£1,717,136
48	G4S Secure Solutions (Jersey) Limited	JE	£1,712,907
49	Brian Blandin Limited	JE	£1,675,116
50	WSP UK Limited	GB	£1,650,311
51	The Care Hub Jersey Limited	JE	£1,642,117
52	Co-operative Pharmacy Locale	JE	£1,588,818
53	Microsoft Ltd	GB	£1,583,032
54	Triverto Limited	JE	£1,572,925
55	Johnson & Johnson Medical Ltd	GB	£1,526,205
56	IB Civils Ltd	GB	£1,525,096
57	Pure Healthcare Group Ltd	GB	£1,505,882
58	C5 Alliance Ltd	JE	£1,477,149
59	Jersey AVS Corporate Services Limited	JE	£1,441,010
60	Cedar Recruitment Ltd	GB	£1,440,916
61	Jersey Sport Limited	JE	£1,400,879
62	Mace Consultancy (Jersey) Limited	JE	£1,399,428
63	Care More Recruitment	GB	£1,398,040
64	SAP (UK) Ltd	GB	£1,373,672
65	Data Torque Limited	NZ	£1,361,195
66	Credera Limited	GB	£1,356,839

67	Blue Islands Limited	GG	£1,348,106
68	Matchtech Group UK Ltd	GB	£1,341,918
69	National Locums	GB	£1,307,627
70	ASL International Recruitment Limited	JE	£1,299,728
71	Medtronic Ltd	GB	£1,278,071
72	Savills	GG	£1,267,598
73	NonStop Consulting Ltd	GB	£1,226,704
74	Style Shopfitting Co Ltd	JE	£1,213,094
75	Drain IT Ltd	JE	£1,195,055
76	GatenbySanderson Limited	GB	£1,181,238
77	Essex Partnership University	GB	£1,159,247
78	Modis International Limited	GB	£1,157,572
79	Tripod Partners	GB	£1,151,492
80	Elysium Healthcare Ltd	GB	£1,121,744
81	Mott MacDonald Limited	GB	£1,121,005
82	A A L Recycling Ltd	JE	£1,113,728
83	Dell Corporation Ltd	GB	£1,109,037
84	Island Energy	JE	£1,091,232
85	Ernst & Young	GB	£1,089,837
86	University Hospitals Dorset	GB	£1,037,147
87	Apogee Corporation (Jersey) Limited	JE	£1,017,513
88	Bridewell Consulting Ltd	GB	£994,340
89	Eurovia Specialist Treatments	JE	£992,421
90	Dj Hare Ltd T/A Continuum	JE	£989,203
91	LINC	JE	£981,281
92	Grant Thornton UK LLP	GB	£965,858
93	Jersey Water	JE	£965,482
94	B Braun Medical Ltd	GB	£964,665
95	JMEC Ltd	JE	£946,201
96	Complete Facilities Ltd	JE	£929,088
97	Jersey Doctors on Call	JE	£927,314
98	Day Webster Ltd.	GB	£896,960
99	Gentle Care Limited	JE	£896,050
100	Himelink CI T/A Profreight CI	GB	£859,067
Total			£257,503,527

Table 2: Top 100 expenditure by country

Location	2022	%	2023	%
JE	£135,892,085	62.15%	£134,390,280	52.19%
GB	£75,895,577	34.71%	£109,121,887	42.38%
GG	£5,955,366	2.72%	£12,630,165	4.90%
NZ	£921,895	0.42%	£1,361,195	0.53%
Total	£218,664,923	100%	£257,503,527	100%

Table 3: Top 100 expenditure by On or Off island

Location	2022	%	2023	%
On-Island	£135,892,085	62.15%	£134,390,280	52.19%
Off-Island*	£82,772,838	37.85%	£123,113,247	47.81%
Total	£218,664,923	100.00%	£257,503,527	100.00%

*See Table 5 for further details.

Table 4: Total expenditure with Top 100 Suppliers by Category (Top 25 Categories)

Category (General Ledger Code)	Total Spend	%
Purch of Care & Comprehensive Health Services	£36,772,473	14.28%
Management Consultancy Services	£32,540,109	12.64%
Building Construction & Other Maintenance	£22,748,960	8.83%
Healthcare Provider Agency Staff	£20,639,752	8.02%
Technology and Engineering Services	£18,874,843	7.33%
Financial and Insurance Services	£16,797,973	6.52%
Business and Management Administrative Services	£13,994,411	5.43%
Temporary Personnel Services	£12,967,220	5.04%
Passenger Transport	£10,278,426	3.99%
Heavy Construction Services	£10,046,314	3.90%
IT and Telecommunications	£9,275,759	3.60%
Financial Instruments, Products & Contracts	£8,934,771	3.47%
Electric Utilities	£6,106,624	2.37%
Medical Equipment and Supplies	£5,836,530	2.27%
Other Utilities & Public Sector Related Services	£3,832,151	1.49%
Building Maintenance and Repair Services	£3,609,232	1.40%
Telecommunications Services	£3,320,541	1.29%
Property Lease or Rent	£3,226,427	1.25%
Cleaning and Waste Services	£1,827,447	0.71%
Civic Affairs, Currency, Licences, Rates	£1,761,868	0.68%
Building Machinery and Accessories	£1,697,403	0.66%
Cleaning Equipment and Supplies	£1,072,338	0.42%
Education and Training Services	£1,063,936	0.41%
Legal Services	£957,929	0.37%
Transportation, Storage and Mail Services	£926,454	0.36%
Total Top 25 Categories:	£249,109,888	96.74%
Other Categories (Outside of Top 25 Categories)	£8,393,638	3.26%
Total Expenditure (Top 100 Suppliers)	£257,503,527	100.00%

Table 5: Off Island expenditure with Suppliers in Top 100 by Category (Top 25 Categories)

Category (General Ledger Code)	Total Spend	%
Management Consultancy Services	£22,539,975	18.31%
Healthcare Provider Agency Staff	£20,609,149	16.74%
Financial and Insurance Services	£16,791,126	13.64%
Technology and Engineering Services	£13,212,405	10.73%
Purch of Care & Comprehensive Health Services	£11,611,128	9.43%
Business and Management Admin Services	£8,852,391	7.19%
Temporary Personnel Services	£8,786,863	7.14%
IT and Telecommunications	£4,783,594	3.89%
Medical Equipment and Supplies	£4,218,921	3.43%
Passenger Transport	£2,825,063	2.29%
Building Machinery and Accessories	£1,344,038	1.09%
Building Construction & Other Maintenance	£1,246,400	1.01%
Heavy Construction Services	£963,354	0.78%
Legal Services	£956,414	0.78%
Transportation, Storage and Mail Services	£854,319	0.69%
Property Lease or Rent	£838,230	0.68%
Cleaning Equipment and Supplies	£648,841	0.53%
Real Estate Services	£399,110	0.32%
Travel Agency, Lodging, Entertainment and Food Services	£398,507	0.32%
Financial Instruments, Products & Contracts	£228,231	0.19%
Distribution & Conditioning Systems Equipment	£182,652	0.15%
Healthcare Services	£146,760	0.12%
Personal and Domestic Services	£105,952	0.09%
Other Utilities & Public Sector Related Services	£98,051	0.08%
Building Maintenance and Repair Services	£89,740	0.07%
Total Top 25 Categories (Off Island Suppliers in the Top 100 Suppliers):	£122,731,214	99.69%
Other Categories (Outside of Top 25 Categories)	£382,033	0.31%
Total Expenditure (Off Island Suppliers in the Top 100 Suppliers):	£123,113,247	100.00%